IN THIS ISSUE:

- 2017 Fall Meeting & Seminar
- District Meeting Highlights
- NFDA Pursuit of Excellence
- High School Students Honor WWII Veteran at Southern Funeral Home
- Cybersecurity and Small Business
- Respect for the Dead; Isn’t that why we are all here?
# Table of Contents

**Fall 2017 Edition**

## Featured Articles

**LFDA News**

<table>
<thead>
<tr>
<th>Page</th>
<th>News Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>Southeast District 2nd Annual Bowling Tournament Highlights</td>
</tr>
<tr>
<td>7</td>
<td>Football Team Honors WWII Veteran at Southern Funeral Home</td>
</tr>
<tr>
<td>7</td>
<td>North District Fall Meeting Highlights</td>
</tr>
<tr>
<td>8</td>
<td>Southwest District Summer Continuing Education &amp; Meeting Highlights</td>
</tr>
<tr>
<td>8</td>
<td>South District 8th Annual Bowling Tournament Highlights</td>
</tr>
</tbody>
</table>

**NFDA News**

<table>
<thead>
<tr>
<th>Page</th>
<th>News Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td>NFDA Pursuit of Excellence Awards: Funeral Homes Honored for Excellence in Service to Families and Communities</td>
</tr>
<tr>
<td>11</td>
<td>Funeral Service Foundation Accepting Academic Scholarship Applications and Career Development Award Submissions</td>
</tr>
</tbody>
</table>

**Industry News**

<table>
<thead>
<tr>
<th>Page</th>
<th>News Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>10&amp;12</td>
<td>Cybersecurity and Small Business</td>
</tr>
<tr>
<td>12</td>
<td>Respect for the Dead; Isn’t That Why We Are Here?</td>
</tr>
</tbody>
</table>

## Departments

<table>
<thead>
<tr>
<th>Page</th>
<th>Department</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>A Message From the President</td>
</tr>
<tr>
<td>5</td>
<td>Policy Board in Review</td>
</tr>
<tr>
<td>6</td>
<td>Tune In—Executive Director Update</td>
</tr>
<tr>
<td>11</td>
<td>In Memoriam</td>
</tr>
<tr>
<td>12</td>
<td>Classifieds</td>
</tr>
<tr>
<td>12</td>
<td>Advertisers Index</td>
</tr>
</tbody>
</table>

---

**Celebrating Over 60 Years**

**IN THE FUNERAL INDUSTRY**

Let Bass-Mollett not only be your leader in funeral stationery products... but also the supplier of all your funeral home needs!

---

**Bass-Mollett**

The Director’s Complete Funeral Resource

Ph: 800.851.4046  FAX: 800.664.9726  www.bass-mollett.com
A Message From the President

I began my career in the funeral business at the age of 17 as a night attendant and ambulance driver for Green-Kleinegger Funeral Home in Minden, LA. I worked funeral services on weekends. I hold a degree from the Dallas Institute of Mortuary Science in Embalming and Funeral Directing, graduating in 1974. I married my high school sweetheart, Anita, and between us we have four children and five grandchildren.

I have been with Osborn Funeral Home since 1982, and have served as General Manager for the past 22 years and as GM/Vice President for the last 4 years. I was elected Funeral Director of the year for 1997-1998, by the North Louisiana Funeral Directors Association and have also served as Chairman of the Finance Committee.

Above is just a brief rundown of my past to present experience in the funeral service business.

We had a very good strategic planning meeting for the board at the beautiful Hixson Camp, in Jonesville, to which we owe our gratitude to the Hixson family. A personal thank you to Joel Swisher. To the Tatman group, we thank you for your preparations for getting things ready for meetings as well as for the small and large conventions. A very special thank you to Kathleen O’Regan, Jamee Steele, Marissa Ruffino and David Tatman, we are in good hands with their leadership as our Executive Committee. Also, a big thank you to my chairmen for taking their time to head up committees and the members of that committee.

I would like to extend my personal appreciation to Gene Pellerin for not only taking on the chairmanship of the Laws and Legislation, but also for being my Vice-President, both mean a lot to me.

I am looking forward to my first executive committee meeting as President, it should be very interesting. Hope to see you in Opelousas in November.

Sincerely,
Tim Dulany
LFDA President

---

CULLEN INVESTMENT GROUP LIMITED

› Fee Based Asset Management
› Retirement Planning

Roy J. Geesey, LFDA Member
roy@cullenonline.com

Stephen L. Nickel
stephen@cullenonline.com

521 SW Court Circle
Crowley, LA 70526
Phone 337-785-0960 Fax 337-785-9497

Securities offered through CULLEN INVESTMENT GROUP LIMITED
1404 South College Road
Lafayette, LA 70503
Member FINRA/SIPC

---

Preserve a Memory

Laminated obituaries with Memorial Cards sized to fit various newspaper formats

800-821-1333 lamcraft.com

To support LA Harvey recovery efforts, we offer FREE SHIPPING on all orders $200 & over (exp. 10/31/17)
2017-2018 LFDA Board of Directors

President
Timothy I. Dulany
Osborn Funeral Home
osbornfuneralhome@centurytel.net
(318) 865-8426

Vice President
Gene Pellerin
Pellerin Funeral Home
gene@pellerin.com
(337) 319-5542

Treasurer
Gary Tranchina
Honaker Funeral Home
gary@honakerforestlawn.com
(985) 641-1900

Secretary
W. Bryan Price
Southern Funeral Home
bryan303@bellsouth.net
(318) 628-6921

Sergeant-at-Arms
Anthony J. “Tiger” Istre
Geesey-Ferguson Funeral Home
anthonyistre@geeseyferguson.com
(337) 779-2669

Past President
William Wimberly
Ardoin Funeral Home
wimberly@legacyfuneralgroup.com
(337) 457-3371

South District Governor
Boyd Mothe, Jr.
Mothe Funeral Homes
bmothejr@yahoo.com
(504) 366-4343

Southeast District Governor
Kevin Piper
Seale Funeral Service, Inc.
(225) 664-4143

Southeast District Governor
Retanna Mire
Lafond-Ardoin Funeral Home
retanna@legacyfuneralgroup.com
(337) 942-2638

North District Governor
Troy Dennard
Young’s Funeral Home
(318) 757-3639

Executive Director & Staff

LFDA
P.O. Box 82531
Baton Rouge, LA 70884
Telephone: (225) 767-7640
Fax: (225) 767-7648
Email: LFDA@tatmangroup.com

Executive Director & Lobbyist
David Tatman
david@tatmangroup.com

Senior Account Manager & Lobbyist
Kathleen O’Regan
kathleen@tatmangroup.com

Account Manager
Marissa Ruffino
marissa@tatmangroup.com

Assistant Account Manager & Lobbyist
Jamee Steele
jamee@tatmangroup.com

Let us help expand your insurance & preneed market!

Carol Stanley | LA State Director
cell 501-762-9021 | SFLIC.net
Policy Board in Review

In the last article, I discussed the Proposed State Association Agreement between NFDA and LFDA. All NFDA members were asked to vote electronically by August 31, 2017. The NFDA 2017 Election Results were announced on September 1, 2017 that revealed that over 90% of the votes were in favor of the agreement. There will be a report to the Policy Board at the next meeting in Boston prior to the NFDA International Convention & Expo in October on how they plan to implement the new agreement which will become effective on January 1, 2018. I will share this report with the LFDA Executive Committee and General Membership at our next meeting on November 28, 2017 in Opelousas.

There is also Special Election going on for a NFDA At-Large Representative seat open on the Board of Directors. The qualified candidates include: Alec S. Anderson, CFSP, CCO, Anderson & Sons Mortuary, American Fork, UT; David W. McComb, Inman Funeral Service, Fort Wayne, IN; Manuel de Jesus Osorio, Joe Jackson Funeral Chapels, Laredo, TX; and John W. Wenig, Wenig Funeral Homes, Sheboygan Falls, WI. The elected representative will serve a one-year term which will begin at the NFDA International Convention and Expo this October.

I spoke with Lesley Witter, NFDA Sr. Vice President of Advocacy, regarding HR1212, the BRAVE Act, that was introduced by Rep. Duncan Hunter (R-CA) and Rep. James McGovern (D-MA). This bill will help increase death benefits to veterans regardless of where death occurs. Senators Gary Peters (D-MI) and Marco Rubio (R-FL) have introduced companion bill S.1596: The Burial Rights for American Veterans’ Efforts (BRAVE) Act in the Senate. S.1596 is identical legislation to HR 1212. There is no telling exactly when they will vote, but NFDA has a strategy in place to have a hearing on the bill and provide testimony. Congress is a two year cycle; therefore, Lesley Witter is working on building all the support she can to pass this bill. Please contact your local congressional representatives and ask for their support on these important bills!

I look forward representing LFDA at the NFDA International Convention & Expo in Boston this October and encourage everyone to attend. I look forward to seeing you at the LFDA Fall Meeting & Seminar in Opelousas in November

GOD Bless!

Joel Swisher
LFDA Policy Board Representative
Vice President, Hixson Brothers Funeral Home
Summer ended as quickly as it began and now fall is upon us. Fall may not mean cooler temperatures in Louisiana, but it does mean football, tailgating, gumbo, school festivals, and the beginning of the holidays. With so many activities and events to enjoy during the fall, it is one of my favorite times of the year where I have the opportunity to reconnect with old friends and connect with new. I encourage all of our members to do the same during this season; there are ample opportunities through LFDA to “Fall into the Season!”

LFDA’s new leadership was installed over the summer and quickly hit the ground running. In September, the Hixson family was host to another wonderful Board Retreat at their camp on Black River Lake in Jonesville, Louisiana—THANK YOU! Whether a seasoned member of the board or newly installed, this retreat provides opportunities for learning about the association, planning for the future and bonding with the leaders that you will be working with. The retreat goal is to bring positive ideas for change and opportunity, not only to our great association and members, but our profession.

LFDA’s fall season has already included several exciting district events from the South and Southeast District bowling tournaments to quality continuing education in the North and Southwest District. All of our District Governors are hard at work to plan even more opportunities before the end of the year that will help meet your continuing education requirements and include fun activities. Please be sure to support your districts as they work to bring home the title of “2018 Outstanding District!” The competition is already off to a great start as you will read about in this edition of the LFDA newsletter!

The NFDA International Convention & Expo is coming up this month in Boston, MA. Each year, NFDA outdoes themselves with a quality lineup of speakers, impressive exhibit floor, and fun activities. If you have the opportunity to attend, it is sure to be another outstanding event! If you are planning to attend and would like to connect with other funeral directors from Louisiana, please contact our office to find out who else is attending!

The LFDA Fall Meeting & Seminar will be held November 28, 2017 in Opelousas, LA. The LFDA Education Committee has been diligently working to plan an agenda that is quality, relevant, and interesting. You will hear from a qualified panel of speakers on the growing issue surrounding the opioid crisis, funeral directors role in mass fatalities, and how to provide world-class customer service. We are excited about our speakers and look forward to hosting this event in conjunction with the Southwest District meeting. We look forward to seeing you all there! Please visit www.lfdaweb.org/fall for more information on this event.

With so many opportunities to “fall” into, we hope you will take advantage of all of the benefits that LFDA has to offer through your state, districts, and national organization relationships. Please do not hesitate to contact our office if you have any questions or ideas! Our staff is at your service!

Sincerely,
David Tatman, LFDA Executive Director & Lobbyist
**LFDA News**

**Southeast District 2nd Annual Bowling Tournament**

The LFDA Southeast held their 2nd Annual Bowling Tournament on Thursday, September 21, 2017 at Quarters-Endless Entertainment Bowling Lanes in Baton Rouge, LA. Seven teams competed for the title of Champion and the Bi-Polar Bowlers took home the title!

The LFDA Southeast District also collected can goods and non-perishables during their the event. The items collected were donated to the All Way House located in East Baton Rouge Parish which strives to aid in the regeneration of individuals suffering from addictive disorders; restoring them to a productive life by providing them with a system of accountability within a structured, supervised, faith-based organization. Thank you to all who donated to this wonderful cause!

Kudos to Scott Haynes with Baker Funeral Home and Kevin Piper with Seale Funeral Service, Inc. for organizing a great event and wonderful community service project!

**Football Team Honors WWII Veteran at Southern Funeral Home**

Southern Funeral Home in Winnfield, La recently had a service for a 93 year old WWII U.S. Army Veteran that passed away survived only by elderly nieces. With no pallbearers, six young men from the Tiger Football Team at Winnfield Sr. High School volunteered to serve as pallbearers.

"This is FIRST CLASS in my opinion," stated LFDA Secretary, Bryan Price, "Good parenting, great school administration and a great coaching staff. Very heartwarming and refreshing in today's climate of toxic divisiveness."

Thank you gentlemen for honoring this veteran and our nation!

**North District Fall Meeting**

The LFDA North District Fall Meeting was held at Pine Ridge Country Club in Winnfield, LA on September 28, 2017. The event was hosted by Southern Funeral Home. 22 directors for continuing Education and 50 directors and guests stayed for fellowship and dinner.

The LFDA North District presented their North District Funeral Director of the Year award to James Anderson with Clark Vault.

They also presented the North District Funeral Service Professional of the year to Mrs. Donna Spangler, office manager with Southern Funeral Home of Winnfield.

Two hours of continuing education was presented by LOPA.
LFDA News

Southwest District CE & Meeting

The LFDA Southwest District held their Summer CE & Meeting at Oakbourne Country Club in Lafayette, LA on August 16, 2017. Two hours of continuing education were offered on “Supporting Survivors of Suicide Loss” by Save Cenla.

In an effort to give back to the community, the district collected can goods and non-perishable items for a Food Drive for Food Net/Food For Families.

South District 8th Annual Bowling Tournament

The LFDA South District held their 8th Annual Bowling Tournament on October 4, 2017 at famous Mid City Lanes Rock ‘n’ Bow in New Orleans, LA! LFDA member L.A. Muhleisen & Son Funeral Home sponsors this annually and did not disappoint this year. We occupied the entire facility that included all 17 lanes with bowlers intent on winning the prizes. More than 135 attendees attended and had a wonderful time enjoying the social and meeting.
The National Funeral Directors Association (NFDA) is pleased to announce that more than 160 funeral homes have earned the 2017 Pursuit of Excellence Award. This award is presented by NFDA annually to firms that have demonstrated a commitment to raising the bar on funeral service excellence by adhering to strict ethical and professional standards and providing outstanding service to families and communities.

To earn an NFDA Pursuit of Excellence Award, a funeral home must demonstrate proficiency in key areas of funeral service, including compliance with state and federal regulations; providing ongoing education and professional development opportunities for staff; offering outstanding programs and resources to bereaved families; maintaining an active level of involvement in the community; participating and actively serving in the funeral service profession; and promoting funeral home services through a variety of marketing, advertising and public relations programs. Participants are also required to adhere to a Pledge of Ethical Practices.

NFDA will honor the 2017 Pursuit of Excellence Award Recipients on October 30 during the All-Star Recognition Ceremony, which will take place during the 2017 NFDA International Convention & Expo, October 29 through November 1 in Boston, Mass.

Information about the NFDA Pursuit of Excellence program can be found by visiting www.nfda.org/pursuitofexcellence. Registration and application materials for 2018 will be available in late-October 2017.
Industry News

It’s nearly impossible these days for businesses to operate without the help of Internet-connected devices, which exposes them to cybercrime. It’s the small- to medium-sized businesses, however, that are especially vulnerable: half are victims of cybercrime and nearly two-thirds of those victims go out of business.¹ Hackers increasingly target small businesses because there is a low risk they will be caught and a high probability they will be successful.

Maintaining personally identifying information (PII) on a computer connected to the Internet creates a nearly unavoidable risk. More than likely, names, addresses, and employees’ employment information are stored. If PII is acquired by someone without the authority to do so, in most states that is a security breach (data breach).

Banking, credit, and vendor account information is also vulnerable. Even if that valuable information is not stored on an Internet-connected computer, employees who have access to it can be duped into handing it over to criminal actors.

Best Practices and Security Tips

Tip 1: Train Employees in Information Technology

Security. Training should be offered especially to those who are responsible for accounts payable, human resources records, and wire transfers. Training for all employees should be reinforced periodically.

Employees should be instructed to refrain from clicking links or attachments in e-mails, and not to pay an invoice until it’s confirmed that the sender actually sent it. Even if the e-mail appears to be from a trusted source, employees should learn to always copy and paste links or type URLs into a browser to see if the address is valid.

Tip 2: Funds Transfers. Put a policy in place to have an in-person or telephone conversation to confirm e-mail requests for funds or personal information. It can greatly reduce the likelihood of fraudulent transfers or information sharing.

Tip 3: E-mail Authentication. Phishing can be substantially reduced by verifying that the e-mail originated from the domain it is associated with. If your domain is hosted, it’s worth taking some time to look at how your e-mail is set up to ensure proper authentication schemes are used.²

(Continued on page 12)
The Funeral Service Foundation is now accepting online academic scholarship applications and Career Development Award submissions at FuneralServiceFoundation.org. The scholarships and awards are part of the Foundation ’45 Awards, which are transformative academic and professional development scholarships and programs that make education accessible and help funeral directors unlock their potential and take their careers to the next level.

Since 1945, the Funeral Service Foundation has fueled the careers of more than 6,000 funeral service professionals in alignment with its mission to support funeral service in building meaningful relationships with the families and the communities it serves. “Students and seasoned professionals alike value continuing education, but often lack the financial means to access the opportunities,” said Foundation Executive Director Danelle O’Neill. “The Foundation ’45 Awards help us carry forward the profession’s next generation of leaders, thinkers and doers.”

**Academic Scholarships**
Awarded twice a year, the Funeral Service Foundation offers up to 12 scholarships, ranging from $1,000-$2,500, to full- and part-time students pursuing a degree in mortuary science from ABFSE-accredited schools. Candidates are evaluated based upon a written essay and brief video submission. The ideal candidates are those who demonstrate a clear commitment to the profession and to their communities. Those interested may apply online at FuneralServiceFoundation.org. The application deadline is November 30.

Available scholarships include the Foundation ’45 Academic Scholarship; the Shipley Rose Buckner, Joseph E. Hagan and Dennis Schoepp Memorial Scholarships; and the Memorial Classic Golf Tournament Scholarship. The Foundation also promotes the Brenda Renee Horn and Steve Mack Memorial Scholarships in partnership with the SCI National Scholarship Program.

**Career Development Awards**
The Funeral Service Foundation will offer up to 60 Career Development Awards to all licensed funeral directors. The awards underwrite registration fees for a single NFDA Cremation Certification, Arranger Training or Certified Preplanning Consultant seminar of the recipient’s choosing. Twenty names were selected in both April and June; the remaining 20 will be selected during the NFDA International Convention & Expo in October in Boston. Recipients have one year to redeem their career award.

“As a Career Development Award recipient, I'm grateful for everything the Foundation has been doing for average, hardworking funeral directors across the nation and beyond,” said Anne Cotter, a funeral director at Welch & Cornett Funeral Home in Linton, Ind. “Sometimes it’s that little recognition that pushes that person to excel.”

The Foundation accepts names for Career Development Awards throughout the year. Submissions are good for three selection cycles. Those interested may submit their names online at FuneralServiceFoundation.org. Information about each of these innovative training programs is available on the NFDA website, NFDA.org.

**Additional Opportunities**
The Foundation ’45 Awards also include NFDA’s Meet the Mentors program and scholarships for the association’s annual Professional Women’s Conference. Information will be available later this year.
Respect for the Dead :: Isn’t that why we are here?

Innovation is not evolution. Yet sometimes innovation has a result much like evolution. What was once essential pieces or steps of a process die off and are no longer needed. Much like the dead they should not be forgotten.

Make incision, raise artery, raise vein, insert canula, insert drain tube, pour fluid and raise gravity injector. These were the steps one would take to begin embalming only two-hundred years ago, prior to machine pumps. Take a look at the science for a moment. We have gravity, the weight of the fluid shall have force and therefore push fluid into the arterial system. As fluid collects within the vein it will escape through the path of least resistance and exit via the drain tube. Then something scientific happens, the drain tube being lower than the fluid source begins siphoning or pulling fluid from the vessel.

Why is this significant? Well many would guess the greatest increase in speed over the years in Nascar had to do with a bigger or better motor. It was in fact with better brakes, this aided in the vehicles ability to stop quicker and therefore continue at higher speeds for longer. With that said we are proud to announce the latest in prep room innovation.

Available now for your preparation room is the Siphonbalm drain tube. It is a rigid drain tube equipped to handle the suction from your standard aspiration system without collapsing the venous system. Its claims include faster embalming, reduced formaldehyde exposure and greater distribution. But please don’t take it from us we developed it and so are biased in our opinion. To learn more about this product, special offers or how you can help to provide feedback about this item please visit www.funeralnav.com/mortuarmagicstore or call 631.328.5231

Cybersecurity and Small Business

(Continued from page 10)

Tip 4: Change default passwords on your router and other Internet-connected devices.

Tip 5: Use a trusted VPN service when using WiFi.

Tip 6: Back up your data regularly both to the Cloud and to a removable device.

Tip 7: Update firmware and software regularly.

Security professionals used to strive for perfect security, but today they accept that goal is unachievable. Instead, they strive for optimal security by combining best practices with a risk management program that considers purchasing data compromise and cyber coverage through a knowledgeable insurance provider.

Cyber Shield℠ from Federated Insurance is a two-part coverage program designed to help provide essential protection against many of the critical cyber and privacy exposures businesses face. Data Compromise Coverage and Cyber Coverage can help your company recover from intentional or accidental breaches. Visit federatedinsurance.com for more information or to find your local Federated representative.

MUSIC FOR GRIEVING HEARTS

STEPHANIE HOFFPAUIR
PIANIST/VOCALIST/ORGANIST
337-277-1962
Meet the new boss.

Are you prepared if something were to happen to you? Is your successor? You deserve to transition your business to the next generation in the manner you deem best. A sound business succession plan can help protect your life’s work. Call your local marketing representative or visit federatedinsurance.com to learn more.

It’s Our Business to Protect Yours

Federated provides clients with access to services offered through wholly independent third parties. Neither Federated nor its employees provide legal advice.

Federated Mutual Insurance Company • Federated Service Insurance Company* • Federated Life Insurance Company
Owatonna, Minnesota 55060 | Phone 507.455.5200 | www.federatedinsurance.com

© 2018 Federated Insurance
In Memoriam

Mariano Joseph Cortez

Funeral services were held Friday, June 9, 2017 at an 11:00 a.m. Mass of Christian Burial in Maria Immacolata Catholic Church for Mariano Joseph Cortez, age 91, who passed away peacefully Monday, June 5, 2017 at Virginia Lakeview Home in Willis, TX.

Interment was in St. Francis de Sales Cemetery #2. The Rev. Joey Pillola, pastor of Maria Immacolata, officiated at the services.

Born in New Orleans, Louisiana and raised in Theriot, Louisiana, he was a resident of Houma, Louisiana for most of his life. He attended and graduated from Terrebonne High School, class of 1944. Shortly thereafter, he entered the United States Army during World War II. After returning home, he eventually went to and graduated from the Dallas Institute of Mortuary Science, becoming a licensed Funeral Director and Embalmer. Mr. Cortez was the manager of the, then, First National Funeral Home in Houma for over thirty years. The remaining years were humbly served at the present Chauvin Funeral Home and Falgout Funeral Home until his retirement in 1985.

Mr. Cortez was a parishioner and Usher at Maria Immaculata Catholic Church for many years. He was a 3rd Degree Knight of Columbus Council # 1317 of Houma, a 4th Degree Assembly Knight of Columbus Council post # 336, Judge AJ Caillouet assembly and a member of the V.F.W post # 3700 in Houma. He was a past member of the Houma Rotary Club, the Civitan Club, Louisiana Funeral Directors Association and National Funeral Directors Association.

Survivors include his devoted wife of seventy-one years, the former Irene Duplantis Cortez of Houma; one son, Mark Cortez and his wife, Phyllis, of Carencro; three daughters, Patricia Ann Bergeron of Houma, Brenda LeSage and her husband, Edmund, of Houston, TX and Jana O’Brien and her husband, Michael, of Willis, TX; ten grandchildren, Michael Badeaux, Jr. and his wife, Dee Dee, Christi Badeaux and her husband, Russell, Brian Badeaux, Morgan LeSage Melancon and her husband, Charles, Lindsey Cortez Palmer and her husband, Randy, Marcus Cortez and his wife, Brittany, Erin O’Brien Cullen and her husband, Robert, Alison O’Brien Molina and her husband, Jose’, Kaitlin O’Brien Aguilar and her husband, Benji; thirteen great grandchildren, Haley Bunting, Datin Badeaux, Isaac and Sophia Molina, Joshua, Alex and Anya Cullen, Cheyenne’, Cam and Cruz Palmer, McKlain and Brecc Cortez and Jayden Melancon. He was preceded in death by one son, Ricky Paul Cortez; one granddaughter, Jill Elizabeth Cortez; one grandson, Jason LeSage; his parents, Mariano Cortez and the former Clara Champagne both of Theriot; one sister, Bertie Cortez Brunet and her husband, Russell, Sr., and one step-sister, Mary C. Pazos.

A rosary was prayed at 7:00 p.m. Thursday in the funeral home.

The family requested that visiting hours be observed at Chauvin Funeral Home (5899 Highway 311, Houma, LA 70360) from 5:00 p.m. until 8:00 p.m. Thursday and will reopened at Maria Immacolata Catholic Church from 9:00 a.m. until service time on Friday.

Melancon Funeral Home of Carencro, 4615 North University Avenue, (337) 896-6366, assisted by Chauvin Funeral Home of Houma is in charge of arrangements.
Classifieds
Classified ads are provided as a complimentary service to LFDA members. Ads will run for one issue, unless an extension is requested. To place your classified ad, send a Word document with the information to:

LFDA News
P.O. Box 82531
Baton Rouge, LA 70884
Or Email: lfda@tatmangroup.com

The ad will appear in the following newsletter. The printed ad should not be deemed to constitute a recommendation or endorsement of any type by LFDA.

Advertiser Index

<table>
<thead>
<tr>
<th>Company</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Benefit Life Insurance Company</td>
<td>11</td>
</tr>
<tr>
<td>Bass-Mollett Publishers</td>
<td>2</td>
</tr>
<tr>
<td>Bourgeois Casket Company, Inc.</td>
<td>5</td>
</tr>
<tr>
<td>Cullen Investment Group</td>
<td>3</td>
</tr>
<tr>
<td>Federated Insurance</td>
<td>13</td>
</tr>
<tr>
<td>Kramer Funeral Home</td>
<td>15</td>
</tr>
<tr>
<td>Lamcraft</td>
<td>3</td>
</tr>
<tr>
<td>Matthews Aurora Funeral Solutions</td>
<td>10</td>
</tr>
<tr>
<td>Security National Life Insurance Company</td>
<td>15</td>
</tr>
<tr>
<td>Selected Funeral Life Insurance Company</td>
<td>4</td>
</tr>
<tr>
<td>Stephanie Hoffpauir</td>
<td>12</td>
</tr>
</tbody>
</table>

Save the Date for the Kramer Embalming Seminar
Alexandria
March 15, 2018

STOP WASTING YOUR TIME
www.PreenedResults.com

YOUR TIME is valuable. Your preneed company should provide more than just a product.
SNL offers services in marketing, lead generation, and customized product solutions.

Let SNL show you a better way.
Guy Winstead
GuyW@SNLpreneed.com
LFDA 2017 Annual Sponsors

Platinum Sponsor

Gold Sponsor

Silver Sponsors

It’s Our Business to Protect Yours

Matthews’ Aurora
FUNERAL SOLUTIONS

Bass-Mollett
The Director’s Complete Funeral Resource

Security National Life Insurance Company